



Spreadsheets and ledgers are now being replaced with revolutionary technology to simplify tracking assets.

## ESFERA & ASTER FZE

**TRACKIT**  
ASSET MANAGEMENT

Any permanent object your business uses.

**EA**  
esfera & aster

WHY IS TRACKING ASSETS IMPORTANT?

## Critical Assets

- Always know where your critical & expensive assets/Tools are located
- Identify utilization of critical tools and assets.
- Reduce the carrying cost of expensive assets by knowing exactly the requirements for assets

## Exact Count

- Always know the exact count of all assets.
- Always know the exact location of all assets
- Assets may be tagged using Barcode, RFID chips or even GPS locators
- Always know the exact capital cost on balance sheets

## PEOPLE

- Identify the assets and who is using them
- Identify the last known person who handled the assets
- Identify when and by whom maintenance has been carried out

## Cost Savings

- Identify assets which are idle and deploy them at other locations instead of fresh procurement
- Identify assets which can be disposed and generate cash for the organization
- Ensure that critical assets are always available and avoid losses due to non availability



Its Primary an Accounting Function



- TRACKIT provides a seamless integration between Operations and Finance. This allows for both the functions to work in an integrated manner
- As per EY 2011 report, 88% of Asset management lies with the Finance team



Lack of Technology



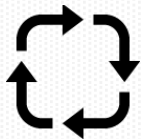
- Adoption of Technology in Fixed Asset Management is critical. The technology needs to be more proactive in tracking the assets than reactive. RFID based Asset tracking allows for Proactive FA management policies



Thin Teams



- FA Management team is usually a thin team compared to the FA landscape that needs to be managed. Technology becomes a key factor in facilitating these teams to work more efficiently



Mixed Environment



- FA environments are quite varied and mixed in large enterprises. This requires technology vendor to have expertise in various data capturing technologies, software development and integration with supporting system.



Human Error



- Manual FA Management leads to human error, because the time given to complete the task is usually very short with limited resource allocation. Automation assists reducing human error to a great extent.

# Solution Features

## Asset Management

- Manage Assets, groups, categories
- Manage Locations

## Mobility & Tracking

- Sync data to-from the mobile and fixed scanners
- Scan data in continuous mode or in sessions
- Perform Audit in online or offline mode
- Asset location transfer

## Reporting & Dashboard

- Standard reports on asset summary and in detail
- Transaction history
- Event based alerts on the dashboard

## Maintenance

- Track Maintenance Activities
- Auto alert over due and upcoming maintenance activities
- Integration with third party applications, if needed

## System

- Role based User Access
- Data encryption and password policies
- Back up and Audit Trail
- Integration with ERP

123RF



123RF



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**360TNA**  
HR & WORKFORCE  
MANAGEMENT SYSTEM

360TNA is a complete HR & Workforce Management System which can also monitor the activities performed by various employees & departments, productivity of departments, enable correct staffing & utilization of workforce

### **HR Management**

- Maintain Employee Records
- Leave Management
- Payroll Management
- HR Policy Management
- Monitor Productivity of Work Force



### **Track Work Force**

- 360TNA provides features to assign tasks to workers
- Workers can be tracked as per the area of working, the tasks completed & productivity
- By tracking the workers, the response time for customer issues can be reduced and service levels can be increased



### **Track Vehicles & Utilization**

- 360TNA can also be used to track company vehicles and their usage by the employees
- Workers on the field can be tracked using the vehicle tracking systems and linked to productivity of each worker

Following are the major benefits of implementation of 360TNA. Our past experience demonstrates that a cost saving of USD 100,000/- per month can be achieved for a workforce of 5,000 employees by implementing 360TNA

## HR & Payroll

### • **Reduced Paper Work**

- 360 TNA provides complete automation of the Workforce Management processes.
- HR team does not need to manage multiple Excel files and worksheets
- HR teams can process payrolls quickly. Normally payroll processing take 1-2 weeks for large work force

### • **Leave Management**

- In large organizations, it is not possible to track if employees do not apply for leave
- Implementing 360 TNA usually increases leave applications by 7% to 10% since absenteeism can be easily monitored by the system

## Overtime & Other Labor

### Costs

#### • **Accurate Over Time calculation**

- Set up budgets for overtime.
- Reduce total spending on over time payments by accurately tracking overtime hours
- 360TNA usually ensures a reduction in overtime payment by about 10-15% in every organization

#### • **Other Labor Costs**

- Our Worker tracking features helps in control of travel and other costs.
- By accurately tracking the movement of workers and their task assignment, cost savings of 3-5% can be usually seen in fuel & other costs.

## Productivity

- 360 TNA accurately tracks the time of employees spent in office or at various tasks.
- Average productivity increase of 30-45 mins per day per employee can be usually experienced by implementing 360 TNA.



## PAYMENT COLLECTION FOR ELECTRIC COMPANIES





## mPay & Consumer Payments

mPay is the mobile payment platform that aims at simplifying the process of paying and receiving money. The platform can be used by electricity companies to provide an easy method for consumers to pay their electricity bills on time.

The mPay Platform offers multiple modes of payment collection.

- Mobile/Web based platform for payments
- Kiosks for cash collection



mPay Mobile Payment Platform provides an easy way of bill payment to consumers via the following options

- Master/Visa based Credit/Debit Cards
- Mobile Wallets



mPay Kiosk Payment Platform provides an easy way of bill payment to consumers via the following options

- Master/Visa based Credit/Debit Cards
- Cash Deposits
- Cheque Deposits

## Payment Collection From Companies

Large Organizations and Companies have more complex methods of Payments, with multiple levels of approvals required.

Our Business to Business Payments Portal(ODeX) aims at easing this payment collection process for all parties involved. Below are the various modes of B2B payment collection options that can be extended to corporations.

### 1. Corporate Bank Transfer based payments

Our Payment collections platform handles various complexities involved in corporate payment transfers including multiple approvers,  
reconciliation of payments against invoices etc.

For example: If an organization has multiple offices across Morocco which has the same supplier of electricity, the organization will receive multiple invoices every month. Our platform provides a method of payment, where the company can pay all the invoices together or separately via bank transfers. At the same time, the electricity company will have clear visibility as to which invoices have been paid and which ones are pending

It is also possible for companies to maintain a prepaid account and settle invoices against balance in prepaid account.

### 2. Credit and Transaction Financing Facilities

mPay and ODeX have partnered with various providers of credit and financing facilities to provide transaction based credit financing for a short duration of 25-30 days.

By using the ODeX payment platform, organizations with good standing can avail short term credit for invoice payments. The electricity and other service providers can use our platform to extend credit facility without carrying any additional liability or cost.